



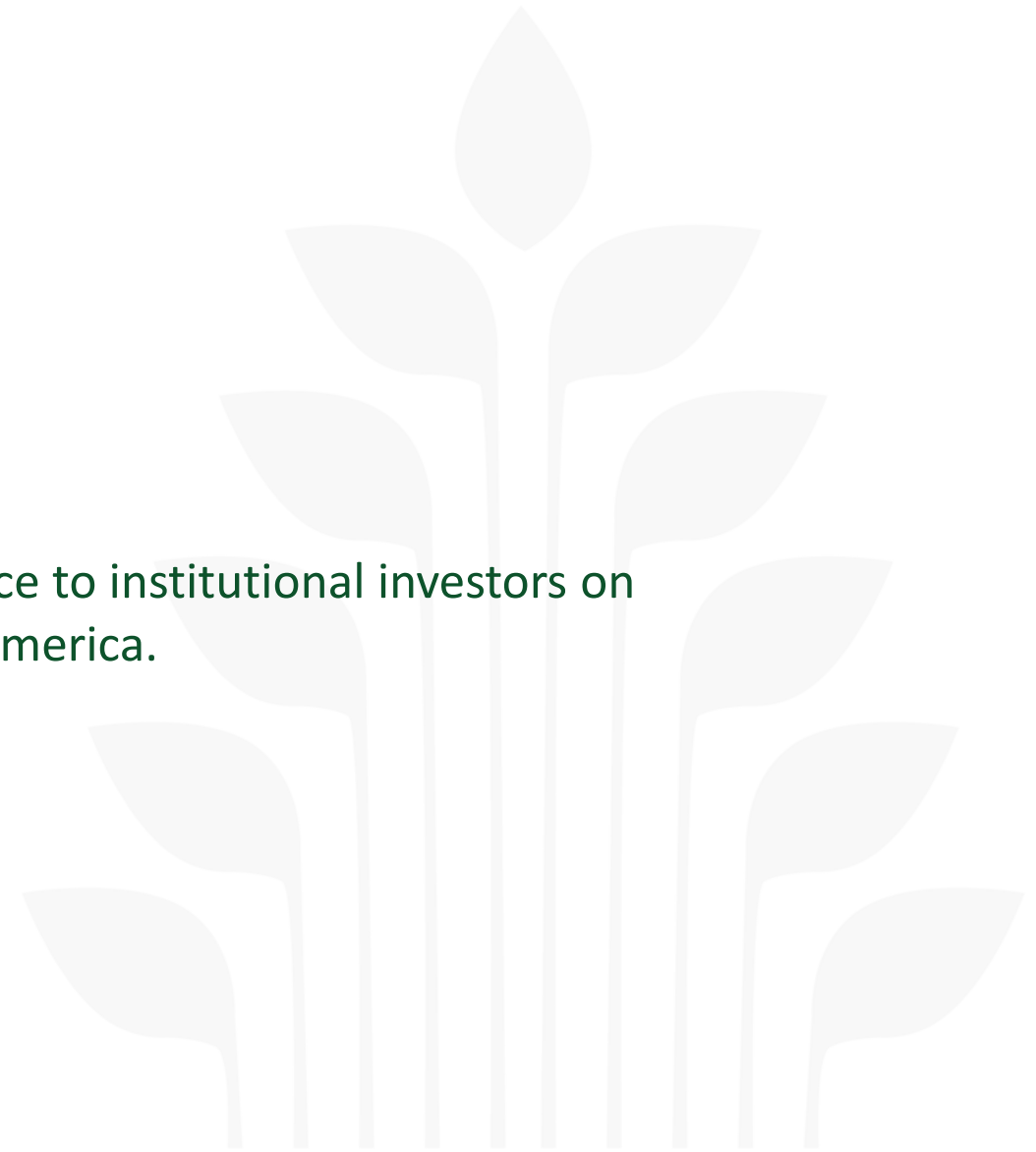
CAPITAL FARMING ADVISORS

Our purpose

● Our purpose



Provide independent and integrated strategic advice to institutional investors on agricultural assets in Latin America.





**Our markets and
clients**



Our markets



Row Crops



Permanent Crops



Ranching



Facilities



Timberland



Natural Capital



Our value proposition

● Our value proposition

- We help our clients to grow in Latin America, bringing unique and customized opportunities for investment.
- We provide investors with local expertise and a global perspective to assess opportunities and mitigate risks.
- We stay involved in the long-term management and operation of the assets.





Our services

● Our services

- **Business origination**
We bring our clients exclusive, unique and customized investment opportunities.
- **Opportunity shaping**
Understanding the local and global context, assessing the potential value, assessing the comparative advantage, identifying and understanding stakeholders, thinking about partners.
- **Project structuration**
We help our clients with commercial structuration, particularly on bringing critical off-takers and customers, industrial or investment partners, contractors and operators.
- **Risks Assessment**
Macro and project-specific risk and opportunities analysis.

Our approach



Our approach

We take a multidimensional approach to integrate critical expertise, identify risks and opportunities, and build a synthetic analysis for decision making.



AGRONOMICS SCIENCE
Physiology, soil
and weather.



LEGAL
Land ownership, water rights,
labor regulation.



OPERATIONAL
Technology, methods,
productivity.



FINANCIAL
Project financing, planning,
budgeting, controlling.

Who we are

Leadership



MATIAS VERGARA KAPLAN
FOUNDER & MANAGING DIRECTOR

Matias has been involved in agriculture since childhood.

He was involved in the family farm business, growing plums, apples and pears for exports.

He has been a Member of the Board of Directors at Corporación Reguemos Chile, an irrigation water non-profit organization.

He was also an entrepreneur on the walnut production business.

Matias is an Economist and holds an MBA from University of California, Irvine.

He is fluent in Spanish, English and French.

He lives in Santiago, Chile.



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